

Determine your personality

Directions: Circle any of the words below that best describe you.

Assertiveness

High

Competitive
Fast Actions
Risk Taker
Aggressive
Strong Opinions
Take-Charge Attitude
Tends to Use Power
Takes Social Initiative
Makes Statements

Low

Cooperative
Deliberate Actions
Risk Avoider
Quiet
Moderate Opinions
Go-Along Attitude
Tends to Avoid Power Usage
Others Take Social Initiative
Asks Questions

If you circled more on the High side, give yourself an A. More on the low side, take a B

Responsiveness

High

Warm, approachable
Open, impulsive
Undisciplined about time
Uses opinions
Informal dress/speech
Dramatic opinions/actions
Permissive, fluid attitudes
Emotional decision-making
Easy to get to know
Expressive, subjective
Easygoing with self/others

Low

Cool, independent
Guarded, cautious
Disciplined about time
Uses facts
Formal dress/speech
Measured opinions/actions
Strict, disciplined attitudes
Rational decision-making
Hard to get to know
Self-disciplined, objective
Demanding of self/others

If you circled more on the High side, give yourself a 2. More on the low side, take a 1.

Now find your position on the grid to determine your personality category.

	B	A
1	Analytical	Driver
2	Amiable	Expressive